

## High Hanging Fruit Build Something Great By Going Where No One Else Will

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### High Hanging Fruit Build Something

High-Hanging Fruit is more than surefire insight into building a successful business; it's a call to action to start something that matters and use business to fuel social change." - BLAKE MYCOSKIE , founder and chief shoe giver, TOMS, and author of Start Something That Matters

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About High-Hanging Fruit. Grabbing the low-hanging fruit is no longer acceptable. ZICO Coconut Water founder Mark Rampolla argues that when you choose to reach higher, you can build an incredible business, be profitable, and maybe even change the world. In 2004, Mark Rampolla was successful by most standards.

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Eventually, Mark found his great idea: coconut water. He had seen the developing world use coconut water, but this valuable resource was being discarded in the U.S. While taking on the beverage industry was a big goal--high-hanging fruit--it was worth the risk because Mark believed passionately that it could change the world.

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Rampolla wrote High-Hanging Fruit for others who want to succeed because of, not in spite of, their values. This book is for people who believe that it's their duty to reach higher than just the bottom line to build businesses driven by passion, purpose, and integrity.

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